

NEW PRODUCT INCENTIVE PROGRAM FOR DISTRIBUTORS/OEMS

Sell Mersen Products featured in the Fall 2019 New Products Pouch and receive a promotional discount when you place your order!

Products (see page 2 for part numbers)	Minimum sales dollars		Minimum units sold	Promotional discount for sale of one part number	Promotional discount for sale of multiple part numbers
Compact PDB	\$1,000		50	10%	15%
Compact Fused Switch	\$1,000		50	10%	15%
RK1 Reducer Fuses	\$500		10	10%	15%
Non-Indicating AJT (AJTN)	\$1,000		40	10%	15%
1500V PV Fuse Holders	\$250	and/	100	10%	15%
Dual Fuses	\$250	or	50	10%	15%
FEG-Inline Fuse Holder	\$500		25	10%	15%
Non-Indicating E-Rated and R-Rated Medium Voltage Fuses	\$500		9	10%	15%
9F60XMH125	\$2,400		3	20%	30%

 ${\tt Distributors/0EMs: Please \ reach \ out \ to \ your \ rep \ or \ Sales \ Manager \ to \ ensure \ appropriate \ discounts \ are \ applied \ through \ the \ quotation \ process.}$

PROMOTION TIMELINE:

• This program runs from October 21, 2019 through April 30, 2020.

VISA GIFT CARD INCENTIVE FOR REPS

- **First 10 reps** who can sell any of the above products at either Minimum dollar value or units as stated in the table get a \$100 gift card each.
- Next 10 reps who can sell any
 of the above products at either
 Minimum dollar value or units as
 stated in the table get a \$50 gift
 card each.
- Next 10 reps who can sell any
 of the above products at either
 Minimum dollar value or units as
 stated in the table get a \$25 gift
 card each.

HOW TO QUALIFY:

A PO with promo code "NPP"
 needs to be sent to the Mersen
 RSM or Customer Service; once
 the PO goes through, the gift
 card will be sent out.



NEW PRODUCT PART NUMBER LIST

Product Category	Part Numbers
Compact PDB	CEP-FSPDB85
	CEP-FSPDB115
	CEP-FSPDB160
	CEP-FSPDB200
	CEP-FSPDB250
Compact Fused Switch	CEP-FS30CC1
	CEP-FS30CC2
	CEP-FS30CC3
RK1 Reducer Fuses	A2D110/400R
	A2D125/400R
	A2D150/400R
	A2D175/400R
	A2D200/400R
	A2D225/600R
	A2D250/600R
	A2D300/600R
	A2D350/600R
	A2D400/600R
	A6D110/400R
	A6D125/400R
	A6D150/400R
	A6D175/400R
	A6D200/400R
	A6D225/600R
	A6D250/600R
	A6D300/600R
	A6D350/600R
	A6D400/600R
1500V PV Fuse Holders	HP15FHM32A
	HP15FHM32B

Product Category	Part Numbers	
Dual Fuses	HP10M36	
	HP10M45	
	HP10M60	
	HP10M36CC	
	HP10M45CC	
	HP10M60CC	
	HP15M36	
	HP15M50	
	HP15M36CC	
	HP15M50CC	
FEG-Inline Fuse Holder	FEG-21-21	
Non Indicating E-Rated	9F62HCJ025	
and R-Rated Medium Voltage Fuses	9F62HCJ030	
Medium voitage ruses	9F62HCJ040	
	9F62HCJ050	
	9F62HCJ065	
	9F62DCJ080	
	9F62DCJ100	
	9F62DCJ125	
	9F62DCJ150	
	9F62DCJ175	
	9F62DCJ200	
	9F62FCJ250	
	9F62FCJ300	
	9F62FCJ350	
	9F62FCJ400	
	9F62FCJ450	
9F60XMH125	9F60XMH125	

Non Indicating AJT	AJT1N	
(AJTN)	AJT1-1/4N	
	AJT1-1/2N	
	AJT1-6/10N	
	AJT1-8/10N	
	AJT2N	
	AJT2-1/4N	
	AJT2-1/2N	
	AJT2-8/10N	
	AJT3N	
	AJT3-2/10N	
	AJT3-1/2N	
	AJT4N	
	AJT4-1/2N	
	AJT5N	
	AJT5-6/10N	
	AJT6N	
	AJT6-1/4N	
	AJT7N	
	AJT8N	
	AJT9N	
	AJT10N	
	AJT12N	
	AJT15N	
	AJT17-1/2N	
	AJT20N	
	AJT25N	
	AJT30N	
	AJT35N	
	AJT40N	
	AJT45N	
	AJT50N	
	AJT60N	
	AJT70N	
	AJT80N	
	AJT90N	
	AJT100N	
	AJT110N	
	AJT125N	
	AJT150N	
	AJT175N	
	AJT200N	
	AJT225N	
	AJT250N	
	AJT300N	
	AJT350N	
	AJT400N	
	AJT450N	
	AJT500N	
	AJT600N	

Product Category

Part Numbers

